

FOUND OPPORTUNITY (“FO”) - SECURITY QUESTIONNAIRE RESPONSES

Date: December 30, 2025 **Prepared by:** Kevin Koplin, CEO/Founder **Application:** Found Opportunity (“FO”) (<https://foundopportunity.com>)

1. PRODUCT BEHAVIOR & DATA ACCESS (FO ONLY)

The following answers describe Found Opportunity's spam/junk-only processing.

1. What OAuth/Graph scopes do we request?

Google (Gmail):

- `https://www.googleapis.com/auth/gmail.readonly` - Read-only access to email
- `https://www.googleapis.com/auth/userinfo.email` - Access to user's email address

Microsoft (Outlook):

- `https://graph.microsoft.com/Mail.Read` - Read mail
- `https://graph.microsoft.com/User.Read` - Read user profile
- `offline_access` - Refresh tokens for continued access

2. Which folders/labels do we actually read from?

- **Gmail:** ONLY the SPAM label. Code explicitly uses `"LabelIds": "SPAM"` in all API calls.
- **Outlook:** ONLY the Junk Email folder. Code searches for `displayName.lower() in ("junk email", "junk")`.
- **Other folders:** No code paths exist that read Inbox, Sent, Drafts, Trash, or any other folders.

3. For opportunities, what fields do we read and store?

Field	Read from Provider?	Stored in Database?
Sender email	Yes	Yes (encrypted with Fernet AES-128)
Sender display name	Yes	Yes
Recipient(s)	No	No
Subject	Yes	Yes
Body preview (~300 chars)	Yes	Yes (7-day retention)
Full body	Yes (for analysis)	No (deleted after Claude analysis)
Attachments	No	No
Message ID	Yes	Yes (for duplicate tracking)
Folder/label	Yes (for validation)	No
Timestamp	Yes	Yes
Headers (Message-ID, in-reply-to)	Message-ID only	Yes (as email_message_id)

4. Do we ever store complete email bodies, attachments, or non-spam emails?

- **Complete email bodies:** No. We extract a preview (body_snippet) for notifications; full content is processed in memory and discarded after Claude analysis.
- **Attachments:** No. We never read or store attachments.
- **Non-spam emails:** No. Our code is hard-coded to only access spam/junk folders, enforced by circuit breaker.

5. For non-opportunities, do we store anything?

- We store the **Message ID hash** in the `processed_emails` table to prevent duplicate processing.
- We do NOT store content, metadata, sender information, or any other details about non-opportunities.

- Aggregate counts may appear in application logs (e.g., "Scanned 50 emails, found 3 opportunities").

6. Do we ever modify the user's mailbox?

Action	Do We Do This?
Mark as read/unread	No
Move messages	No
Delete messages	No
Send email	No
Draft messages	No

We have **read-only** OAuth scopes only. No write operations are possible.

2. SPAM-ONLY ENFORCEMENT & FAILSAFES(FO ONLY)

The following answers describe Found Opportunity's spam/junk-only processing.

7. How do we restrict reads to spam/junk folder in code?

Gmail API calls are hard-coded to only request the SPAM label.

Outlook API calls only access folders named 'Junk Email' or 'Junk'.

8. Are there any queries that don't specify spam folder?

No. All Gmail and Outlook email retrieval functions explicitly require the spam/junk folder.

9. Do we have a failsafe for non-spam access attempts?

Yes. A dedicated security module provides circuit breaker protection:

Function/Purpose

Custom validation functions block any non-spam access

Behavior when triggered:

- Raises a custom security exception (blocks processing)
- Logs CRITICAL alert
- Returns no data to calling function

10. Is there unit/integration testing for spam-only access?

- Diagnostic scripts verify spam-only access behavior
- 16 automated tests verify spam-only access, run on every deployment

3. DATA STORAGE, RETENTION & DELETION

11. What database do we use?

DigitalOcean Managed PostgreSQL (version 14.x)

- Automatic encryption at rest (AES-256)
- SSL/TLS connections required
- Daily automated backups

12. What fields are stored for opportunity records?

Opportunity records include: sender information (encrypted), subject, body preview, classification metadata, timestamps, and user feedback fields. Full schema available upon request under NDA.

13. How long is each field retained?

Data Type	Retention Period	Cleanup Method
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Opportunity records	7 days	Automated cleanup job
Processed email IDs	Indefinite	For duplicate prevention
User accounts	Until deletion request	Manual or user-initiated
Application logs	Disk rotation	No formal policy

Cleanup job runs: Runs frequently throughout the day

14. Do we have a documented retention policy?

Yes:

- Opportunity data: 7 days (GDPR compliance)
- Logs: Disk-based rotation (no formal day limit)
- Backups: 7 days (DigitalOcean managed)

Documented in Privacy Policy at <https://foundopportunity.com/privacy>

15. When a user disconnects their email account:

Action	What Happens
OAuth tokens	Deleted immediately from database
Connection timestamps	Cleared
Existing opportunities	Remain until 7-day retention expires
Processed email hashes	Remain (for duplicate prevention if they reconnect)

16. When a user fully deletes their account:

Action	Timeline
User record	Deleted immediately

OAuth tokens	Deleted immediately
All opportunities	Deleted immediately
Processed email hashes	Deleted immediately
Data in backups	Purged after 7 days (backup retention period)

Timeline: Deletion completes within seconds of request; backups purge within 7 days.

4. AUTHENTICATION, AUTHORIZATION & ADMIN ACCESS

17. How do end-users log in?

Method	Available?
Magic link (passwordless)	Yes - primary method
Email + password	Yes - bcrypt hashed (12 rounds)
SSO (Google/Microsoft)	No
2FA	Yes - via magic link verification codes

18. How do internal admins access systems?

System	Access Method
Production database	PostgreSQL SSL connection via application or direct query
Admin dashboard	Web-based, protected by authentication
DigitalOcean console	Account login with 2FA enabled
Server SSH	SSH key-based only (password authentication disabled)

19. Is 2FA required for internal/admin access?

System	2FA Status
DigitalOcean account	Yes - enabled
GitHub	Yes - enabled
SSH access	Key-based only (no passwords)
Production server	SSH keys required, password login

20. Who can access what (by role)?

Access Level	Who Has Access
Production database queries	Kevin Koplin ("Founder") only
Logs with user identifiers	Founder only
Environment variables/secrets	Founder only (file permissions 600, root-only)
Admin dashboard	Founder only
Server SSH	Founder only

21. Do we have least privilege implemented?

Currently a single-person operation (Founder only). As the team grows:

- Role-based access control will be implemented
- Support staff will have limited read-only access
- Engineering will have scoped permissions
- Only founder/CTO will have full database access

5. INFRASTRUCTURE, ENCRYPTION & BACKUPS

22. Which cloud providers do we use?

Service	Provider
Application hosting	DigitalOcean (Droplet - Ubuntu 24 LTS)

Database	DigitalOcean Managed PostgreSQL
Object storage	Not currently used
Email delivery	SendGrid
AI/LLM	Anthropic Claude API
Payments	Stripe
Domain registrar	Namecheap
DNS provider	Namecheap

23. In which regions is data stored?

All data: DigitalOcean NYC3 (New York, United States) - No data is stored outside the United States.

Namecheap may store website visitor logs (IP addresses, user agents, etc.) in the regions where their web and DNS infrastructure operates.

24. How is data encrypted?

In Transit:

- TLS 1.2+ for all web traffic (Let's Encrypt certificate)
- HSTS enabled
- PostgreSQL SSL/TLS connections required
- All API calls (Gmail, Outlook, Anthropic, SendGrid) use HTTPS

At Rest:

- DigitalOcean Managed PostgreSQL: AES-256 automatic encryption
- OAuth tokens: Fernet (AES-128-CBC + HMAC-SHA256) application-level encryption
- Passwords: bcrypt hashing (12 rounds)
- Backups: AES-256 encrypted by DigitalOcean

25. How are OAuth tokens and secrets stored?

Item	Storage Method
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OAuth access tokens	Fernet encrypted before database storage
OAuth refresh tokens	Fernet encrypted before database storage
Encryption keys	Secure environment file with restricted permissions (permissions 600, root-only)
API keys	Environment variables, never in code or Git

26. How often are backups taken?

Backup Type	Schedule	Location	Retention
Database (PostgreSQL)	Daily automated	DigitalOcean NYC region	7 days
Droplet snapshots	Enabled	DigitalOcean	7 days

27. Have we tested restoring from backups?

- **Last verification:** November 2025
- **Method:** Confirmed backup availability via DigitalOcean console
- **Documented process:** Yes, in internal documentation
- **RTO:** 4 hours
- **RPO:** 24 hours

6. LOGGING, MONITORING & ALERTS

28. What events do we log?

Event Type	Logged?
User logins/authentication	Yes
Email connection/disconnection	Yes
Spam scan jobs (start, completion, counts)	Yes

Opportunity detection results	Yes
Errors and exceptions	Yes
API call failures	Yes
Circuit breaker triggers	Yes (CRITICAL level)

29. Where are logs stored?

Log Type	Location
Application logs	Local disk
System logs	journalctl (systemd)
Nginx access/error	Web Server Logs
DNS logs	Namecheap as part of their hosting/DNS services.

External logging service: Not currently used

30. How long are logs retained?

- Application logs: Rotate based on file size (no formal day limit)
- System logs: journalctl defaults (typically 4GB or 30 days)
- 30 days. Documented in [LOG_RETENTION_POLICY.md](#).

31. Do we have alerting configured?

Alert Type	Configured?	Method
High error rates	Yes	Health check emails every 20 minutes
System down	Yes	UptimeRobot (1-minute checks)
No scans in 15 minutes	Yes	Health endpoint returns 503, triggers UptimeRobot
Circuit breaker triggers	Yes	CRITICAL log entries

Suspicious access patterns	Yes	Immediate email alert to support@foundopportunity.com when circuit breaker blocks unauthorized folder access
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32. Which uptime/monitoring tools do we use?

UptimeRobot (paid subscription):

Endpoint	Check Frequency	Alert Recipients
Health monitoring endpoints	1 minute	Founder (email)

Internal health monitoring:

- Cron job runs automated health check script every 20 minutes
- Emails Founder with system status and auto-diagnostics if CRITICAL

7. SECURE DEVELOPMENT & CHANGE MANAGEMENT

33. How do we manage source code?

GitHub (private repository)

- URL: Private Github repository
- Branch: `main`
- Access: Founder only

34. Are all code changes made through pull requests?

No. Currently a single-developer operation. Code changes are committed directly to main branch.

- No formal PR review process
- No required reviewers before merge
- Will implement PR workflow as team grows

35. Do we use security scanning tools?

Tool Type	Currently Used?
Static analysis (SAST)	Planned when migrating to Github Org
Dynamic analysis (DAST)	Yes - Intruder.io (continuous) + CASA Tier 2 assessment
Dependency vulnerability scanning	Dependabot (automated alerts)

36. How are changes deployed to production?

Manual deployment Git with automated security tests that block deploy on failure

37. Who can approve/deploy changes?

- **Deploy permissions:** Founder only (sole person with SSH access)
- **GitHub push access:** Founder only
- **Production server access:** Founder only

8. VULNERABILITY MANAGEMENT & THIRD-PARTY ASSESSMENTS

38. Do we use a vulnerability scanning service?

Intruder.io:

- Environments scanned: Production only
- Frequency: Continuous/scheduled scans
- Scope: External attack surface

39. How do we handle vulnerability scan findings?

Severity	Response Time
Critical	Immediate/same day

High	Within 7 days
Medium	Within 30 days
Low/Informational	Evaluated case-by-case

Note: No formal SLA document; this is current practice.

40. Have we undergone third-party security assessments?

CASA Tier 2 Assessment:

- Assessor: TAC Security
- Completed: October 2025
- Initial DAST scan score: 8.8/10
- Status: Passed after remediation
- Letter of Validation: Submitted to Google for OAuth verification

Intruder.io provides continuous automated vulnerability scanning

41. Do we track and patch OS/library vulnerabilities regularly?

- OS updates: Applied as needed (no formal schedule)
- Python dependencies: Updated during deployments
- Monthly patching scheduled for 1st Saturday per internal patching policy

9. INCIDENT RESPONSE & BREACH HANDLING

42. Do we have a documented incident response plan?

Yes.

- Internal documentation
- Incident team: Founder (sole responder)
- Classification: P1 (Critical) through P4 (Low)
- Escalation procedures documented
- Communication templates included

43. How do we detect potential incidents?

Detection Method	What It Catches
UptimeRobot monitoring	Site down, health endpoint failures
Health check emails (20 min)	Scan failures, database issues, stuck queues
Application error logs	Exceptions, API failures, circuit breaker triggers
DMARC reports	Email spoofing attempts
Intruder.io	New vulnerabilities

44. Process for confirmed incidents affecting customer data:

1. **Contain:** Immediately isolate affected systems
2. **Assess:** Determine scope and affected users
3. **Remediate:** Fix vulnerability/breach vector
4. **Notify:** Inform affected users within 72 hours (GDPR requirement)
5. **Document:** Complete incident report
6. **Review:** Post-mortem and preventive measures

45. Do we have notification templates?

Yes. Templates included in incident response documentation for:

- Initial customer notification
- Follow-up with remediation details
- Regulatory notification (if required)

10. PRIVACY, DATA SUBJECT RIGHTS & LEGAL

46. Where are our policies stored?

Document	Location
Privacy Policy	https://foundopportunity.com/privacy

Terms of Service <https://foundopportunity.com/terms>

Data Processing Addendum <https://foundopportunity.com/dpa>

47. How can users exercise their data rights?

Right	How to Exercise
Access data	Account dashboard or email privacy@foundopportunity.com
Delete data	Account settings "Delete Account" or email request
Export data	Email request to privacy@foundopportunity.com
Rectify data	Email request to privacy@foundopportunity.com

48. Do we have internal guidelines for data requests?

Yes:

- Data subject requests: Respond within 30 days
- Law enforcement requests: Require valid legal process (subpoena, warrant)
- Document all requests and responses

49. What regulatory frameworks do we align with?

GDPR:

- 7-day data retention
- Encryption at rest and in transit
- Right to erasure implemented
- Right to data portability (export)
- Data breach notification within 72 hours

CCPA/CPRA:

- Aligned with GDPR practices
- Do not sell personal information
- Deletion rights honored

50. Do we maintain records of data flows and processors?

Yes:

- Internal data classification documentation - Categories of personal data and protection levels
- Internal data flow documentation - System architecture and data flows
- Third-party processor list maintained and documented in Privacy Policy

11. THIRD-PARTY SERVICES & PROCESSORS

51. List of all third-party providers:

Provider	Purpose	Data Received
DigitalOcean	Hosting & Database	All application data
SendGrid	Email delivery	User emails, notification content
Anthropic (Claude)	AI email analysis	Email subject/body (no retention)
Stripe	Payment processing	Payment info (via Stripe.js, no card data on our servers)
Google/Microsoft	OAuth	Authorization codes only
UptimeRobot	Monitoring	URL endpoints only (no user data)
Intruder.io	Security scanning	External attack surface only
Namecheap	Domain registration, DNS, and static hosting for the market site	Our account + billing + domain/DNS config; Visitor/DNS metadata: IP addresses, DNS queries, and normal web server logs (URL, user agent, timestamp)

52. Provider certifications and data handling:

Provider	Certifications	Sub-processor?	Data Retention
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DigitalOcean	SOC 2 Type II, ISO 27001	Yes	Per our configuration
SendGrid	SOC 2, ISO 27001	Yes	Transient only
Anthropic	SOC 2 Type II	Yes	Zero retention (API terms)
Stripe	PCI-DSS Level 1, SOC 2	Yes	Per Stripe policies
Google	SOC 2, ISO 27001	No (user's provider)	N/A
Microsoft	SOC 2, ISO 27001	No (user's provider)	N/A
Namecheap	ISO 27001	Yes	Per Namecheap policies

53. Do we have contracts with all processors?

Provider	Contract Type	Data Protection Clauses
DigitalOcean	Terms of Service + DPA	Yes
SendGrid	Terms of Service + DPA	Yes
Anthropic	API Terms of Service	Yes
Stripe	Stripe Services Agreement + DPA	Yes
Namecheap	Terms of Service + DPA	Yes

12. INSURANCE & BUSINESS CONTINUITY

54. Do we have cyber liability insurance?

Status: \$1M policy with Hiscox Insurance Company

Coverage:

- Data breach response costs
- Cyber extortion and crime
- Business interruption
- Third-party liability
- Regulatory defense

55. Do we have a business continuity/disaster recovery plan?

Yes.

Metric	Target
Recovery Time Objective (RTO)	4 hours
Recovery Point Objective (RPO)	24 hours

Recovery capabilities:

- Database: Restore from DigitalOcean daily backups
- Application: Redeploy from GitHub within 2 hours
- Alternate infrastructure: AWS account prepared (not active)

Documented in internal documentation

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